

Community Health Worker (CHW) Provider Incentive

Community Health Worker (CHW) services is a new Medi-Cal benefit. You can hire a CHW to assist with Member outreach and CHW services then bill Medi-Cal for the services rendered. For a limited time, IEHP is offering a \$20,000 incentive per CHW hired. The money should cover the first few months of salary until there is a process in place to bill Medi-Cal for sustainability. If you are interested, please submit your application to IEHP via email to CHW@iehp.org.

Frequently Asked Questions:

1. What are CHW services?
 - a. CHW services are preventative health services delivered by a CHW to prevent disease, disability, and other health conditions and their progression.
2. Is there a minimum CHW requirement to hire?
 - a. No. Providers may hire one CHW.
3. What is the total contract amount?
 - a. Up to \$20,000 per CHW hired.
4. Are there limitations on what the funding can be spent on?
 - a. Funding should be used towards the CHW training and first few months' salary of the CHW.
5. Are there certain deliverables that need to be met to draw down funding?
 - a. Yes
6. What are the deliverables/payment structure?
 - a. Payment 1: 75% upon submitting proof of hiring of a CHW, CHW obtaining NPI, and capacity to bill.
 - b. Payment 2: 25% upon improvement of care gap closure – care gaps, timing, and percentage of closure TBD. Metrics are unique to each provider.
7. Do I need to sustain the amount of CHWs hired under the agreement for a certain amount of time?
 - a. Yes. Provider must sustain CHW FTEs for six months (6 months).
8. What happens if the CHW FTE is not sustained for six months?
 - a. Provider shall return to IEHP any grant funds on a pro rata basis that have been received by Provider unless otherwise agreed to by IEHP through IEHP's written confirmation to Provider